

SABA

Séminaire Transformation@Work



Transformation@Work



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14 Novembre 2013

Cornelis Lafeber

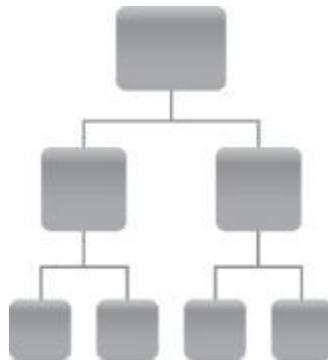
Senior Solution Consultant

UN NOUVEL ENVIRONNEMENT DE TRAVAIL EST DEJA PARMI NOUS



LES OUTILS ACTUELS DE GESTION DES TALENTS SONT INADAPTES

Outils actuels de gestion des talents



Nouvelle génération de solutions de gestion des talents



- Conçues pour les administrateurs HR
- Centrées sur l'information
- Orientées transaction
- Optimisation des processus

- Conçues pour les managers/individus
- Centrées sur la personne
- Vecteur de motivation
- Vecteur de Développement

Du pyramidal au neuronal



Organigramme

Réseau



Reconnaissance favorisant l'engagement

Étude de climat social temps réel

How's it going?

Me    

Management    

Company    

Pat Rose



Update picture

 **99**

Unlocked Rewards

 **Saba**
unlocked

 **Connected!**
unlocked on 11/28/2012 2:00 PM

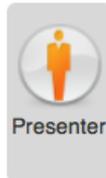
 **Welcome!**
unlocked on 10/27/2012 5:30 AM

Ludification

Leave an impression

Pat Rose impressed me because... *
Great Job this week! The Webinar was a success!

I would describe Pat Rose as... 203

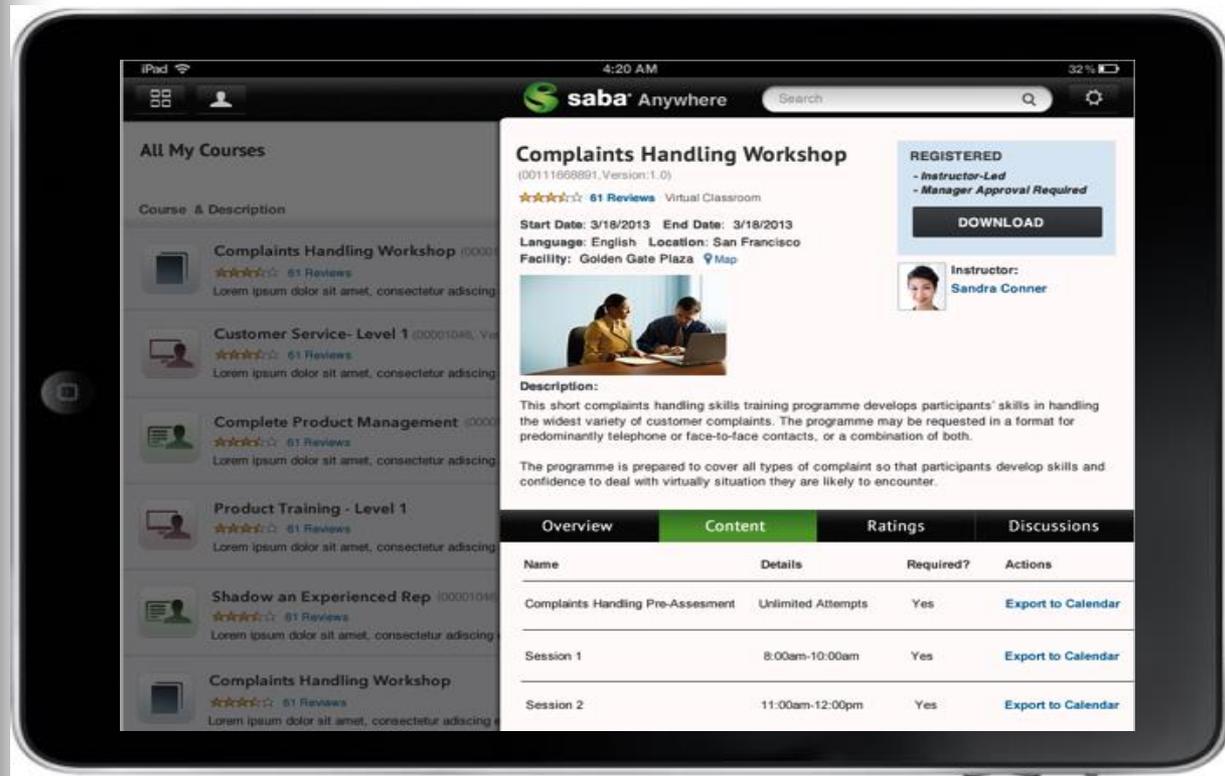
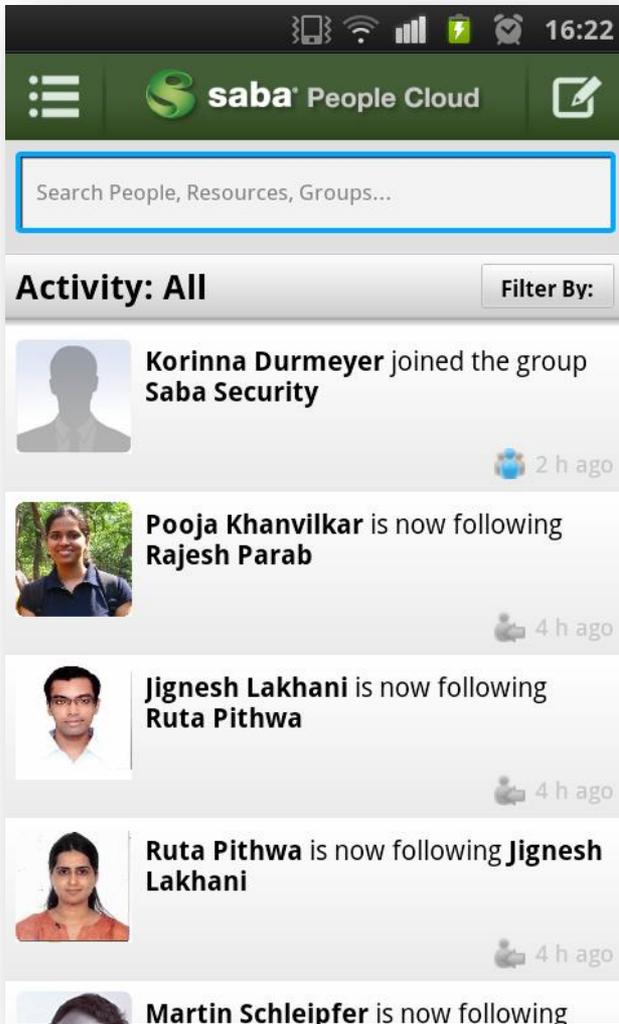
Creative Presenter Productive Visionary

Pat Rose can be even better if...
Brief the slides before the webinar with the rest of the team!

Impressions 188

Cancel Post

Interagir n'importe où, à n'importe quel moment et depuis n'importe quel dispositif (« BYOD » et « CYOD »)

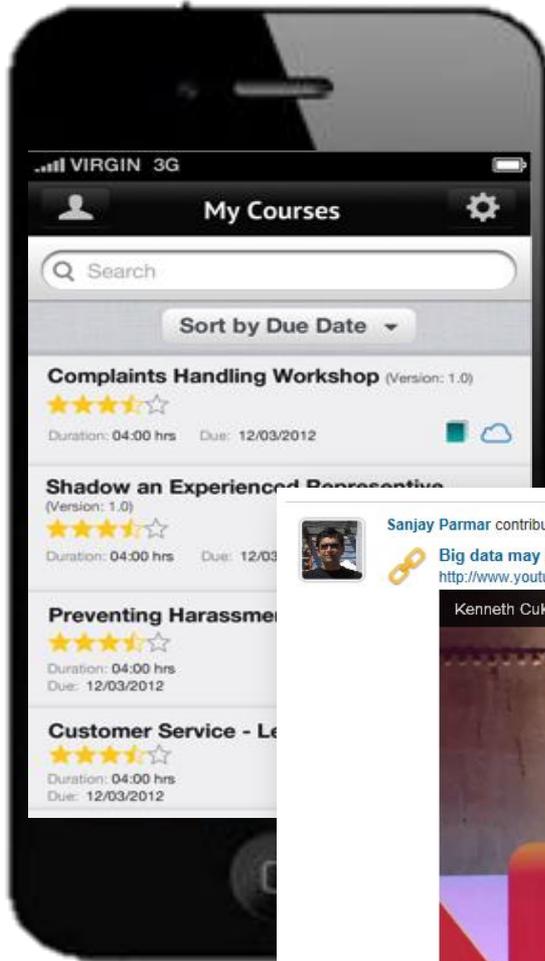


Abolition des contraintes d'unicité de lieu ou de temps (« BYOD » et « CYOD »)

The screenshot displays the Saba Meeting software interface. At the top, there is a menu bar with 'File', 'Edit', 'View', 'Favorites', 'Tools', and 'Help'. Below this is a toolbar with icons for 'Add content', 'Share', 'Poll', 'Whiteboard', 'Record', and 'Exit'. The main content area is titled 'Sales Power...' and features a large 3D pie chart titled 'WEEKLY SALES MEETING' with the subtitle 'Sales'. The chart is divided into four segments: 1st Qtr (orange), 2nd Qtr (blue), 3rd Qtr (green), and 4th Qtr (grey). To the left of the chart is a list of attendees: Jason Woo, Judy Bright, Collin, Henry James..., John, Paige, Sarah, and Sarah Lee. Below the attendees list is a chat window showing a message from Judy Bright: 'Hi'. At the bottom of the interface, there is a video gallery showing six participants: Jeff Tanner, Taraneh, David, Judy Bright, David, and Jason. The status bar at the very bottom indicates 'Paused', '00:00:00', 'Connected', and 'Powered by saba'.

Réunions en ligne, classes virtuelles, entretiens en ligne ...

Attiser la soif d'apprendre en continu



Patricia Marks

TIM is 53% smart

Teach...  **TIM, the Intelligent Mentor**

Top 5 recommendations for you...

-  Sales Videos
-  Amy Watson
-  Hiring Policies and Pra...
-  Manager on-boarding
-  Advantages of Selling R...

More recommendations...

▼ Blogs

- [Advantages of Selling Religare MFs](#)
Owner: Joe Religare
[Ignore](#) | [Bookmark](#) | [View](#)

 Sanjay Parmar contributed a link to Everyone

 [Big data may be too hyped, but here's how it will change the world](http://www.youtube.com/watch?feature=player_embedded&v=R-bypPCIE9g)
http://www.youtube.com/watch?feature=player_embedded&v=R-bypPCIE9g



16 minutes ago • Like • Share • Comment • Tag

Exposition réciproque de la structure et de l'individu

The screenshot displays a social profile page for 'Saba Central' on the 'saba @Work' platform. The user profile on the left is for Dominique Josse, with a profile picture and a '40' badge. The main content area features a navigation bar with categories like HOME, CONSULTING, CORP SVCS, EDUCATION, FINANCE, HR, INFO SVCS, LEGAL, MARKETING, PRODUCT, SECURITY, and SALES. The central focus is the 'Profil social de la « structure »' section, which includes a large graphic of people connected by dashed lines and speech bubbles. Below this, there are sections for 'What's New?' (listing business priorities), 'Saba Central Contacts' (listing owner Shawn Farshchi and co-owner Marketing Saba@Work Content Team), 'Saba News' (announcing Randy Barr as Top Security Executive for 2012), 'Corporate Policies', and 'People Summit 2013'. A 'Who's Online (2)' indicator is visible in the bottom right corner.

Profil individuel social

Développer la confiance pour favoriser l'innovation

Step 3 of 5: SHARE

- If your Idea has not been submitted, you should share it.
- Click **NEW: Idea** to share a new Idea with the Group!

NEW: Issue Idea Question

- NOTE: This process is for Enhancement Ideas only. Product bugs should be submitted to Saba via support.saba.com

Step 4 of 5: VOTE & DISCUSS!

- Review Ideas submitted by others and **VOTE** for the ones you like!
- Be sure you look at new ideas that others have submitted and **VOTE** up or down for the one you like (or don't) so **YOUR VOICE** is heard!

+3 Vote → +4 Vote

= I like it!

Step 5 of 5: MONITOR!

- Your peers are submitting great ideas all the time, be sure to check back often to review and the "Top 10" Ideas at any point in time based on Community Voting.
- Saba Product Management regularly reviews the Top Ideas for inclusion in the roadmap: Voting is critical.

Confiance a priori

POURQUOI SABA?



UN LEADER MONDIAL DES SOLUTIONS DE GESTION DES TALENTS DE NOUVELLE GÉNÉRATION



2 200
clients



31 M
d'utilisateurs



195
pays



37
langues



+200
partenaires



+200 M\$
dépenses en R&D



DES BÉNÉFICES PROUVÉS

30%

d'augmentation
du chiffre d'affaires

5%

d'amélioration
de la marge
d'exploitation

3%

d'augmentation de la
satisfaction clients

46%

de réduction du taux
de rotation du personnel

440 M€

millions
d'économies

9500%

ROI